

# Pattern of Shareholding

as on March 31, 2012

Number of Shareholders	From	Shareholding	To	Total Shares held	%age of paid up capital
1803	1	-	100	82,790	0.06
756	101	-	500	282,844	0.20
1031	501	-	1000	916,365	0.64
1082	1001	-	5000	2,529,796	1.77
176	5001	-	10000	1,335,087	0.93
38	10001	-	15000	470,731	0.33
32	15001	-	20000	567,131	0.40
19	20001	-	25000	438,658	0.31
6	25001	-	30000	170,135	0.12
13	30001	-	35000	433,138	0.30
12	35001	-	40000	443,750	0.31
3	40001	-	45000	130,999	0.09
4	45001	-	50000	195,424	0.14
4	50001	-	55000	206,337	0.14
2	55001	-	65000	123,747	0.09
1	65001	-	70000	66,200	0.05
1	70001	-	75000	70,960	0.05
2	75001	-	80000	156,000	0.11
1	80001	-	85000	84,250	0.06
2	90001	-	95000	181,575	0.13
3	95001	-	100000	300,000	0.21
2	100001	-	150000	248,929	0.17
1	155001	-	160000	155,600	0.11
2	160001	-	170000	325,930	0.23
1	195001	-	200000	200,000	0.14
1	245001	-	250000	250,000	0.18
1	260001	-	265000	264,958	0.19
1	365001	-	370000	369,799	0.26
1	395001	-	400000	400,000	0.28
1	445001	-	450000	449,900	0.32
1	845001	-	850000	850,000	0.60
1	850001	-	855000	853,595	0.60
1	1345001	-	1350000	1,345,835	0.94
1	2410001	-	2415000	2,412,597	1.69
1	4005001	-	4010000	4,008,989	2.81
1	5530001	-	5535000	5,533,401	3.87
1	10600001	-	10605000	10,602,650	7.42
1	32515001	-	32520000	32,517,000	22.77
1	72825001	-	72830000	72,828,000	51.00
5,011				142,800,000	100.00

## Categories of Shareholders

Sr. No.	Description	No. of Shareholders	Shares held	%age of paid up capital
1	Individuals	4,939	14,785,213	10.35
2	Joint Stock Companies	45	664,462	0.47
3	Financial Institutions	6	3,787,487	2.65
4	Insurance Companies	5	3,002,801	2.10
5	Investment Companies	6	43,225,149	30.27
6	Mutual Funds	2	4,009,159	2.81
7	Pension Funds	2	175,600	0.12
8	Foreign Company	1	72,828,000	51.00
9	Others	5	322,129	0.23
	<b>Total</b>	<b>5,011</b>	<b>142,800,000</b>	<b>100.00</b>

# Shareholding Information

as on March 31, 2012 as required under the Code of Corporate Governance

Categories	No. of shareholders	Shares held	
<b>Associated Companies</b>			
M/s Honda Motor Co. Ltd. Japan +	1	72,828,000	
M/s Shirazi Capital (Pvt.) Ltd. +	1	32,517,000	
M/s Shirazi Investments (Pvt.) Ltd. +	1	10,602,650	
M/s Atlas Insurance Ltd.	1	850,000	
<b>Mutual Funds</b>			
M/S First Capital Mutual Fund	1	170	
National Bank Of Pakistan-Trustee Department NI(U)T Fund	1	4,008,989	
<b>Directors, CEO, Their Spouse and Minor Children</b>			
<b>Directors &amp; CEO</b>			
Mr. Yusuf H. Shirazi	Chairman	1	#
Mr. Takeharu Aoki	President/ CEO	1	*
Mr. Aamir H. Shirazi	Director	1	#
Mr. M. Naeem Khan	Director	1	500
Mr. Shigeru Yamazaki	Director	1	*
Mr. Takashi Nagai	Director	1	*
Mr. Yukimitsu Miyagi	Director	1	*
<b>Executives</b>			
	2	21,290	
<b>Public Sector Companies &amp; Corporations</b>			
	45	664,462	
<b>Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds</b>			
	16	6,222,387	
<b>Shareholders Holding 5% or More Voting Rights +</b>			
Others	4,935	15,084,552	
<b>Total</b>	<b>5,011</b>	<b>142,800,000</b>	

**Note:**

+ The above mentioned associated companies have 5% or more voting rights.

# Mr. Yusuf H. Shirazi and Mr. Aamir H. Shirazi hold 500 qualification shares. The ultimate ownership remains with M/s Shirazi Investments (Pvt) Ltd.

\* The shareholding of Honda Motor Co. Ltd., Japan includes 4 directors holding 525 shares each (Total 2100) in the name of Mr. Takeharu Aoki, Mr. Yukimitsu Miyagi, Mr. Shigeru Yamazaki and Mr. Takashi Nagai in the capacity of its nominee directors. The ultimate ownership remains with Honda Motor Co., Ltd. Japan.