

## Pattern of Shareholding as at March 31, 2003

Number of Shareholders	Shareholding		Total Shares held	%age of paid up capital
	From	To		
1,458	1	100	36,682	0.09%
302	101	500	111,720	0.27%
1,582	501	1,000	860,680	2.05%
226	1,001	5,000	491,860	1.17%
39	5,001	10,000	302,198	0.72%
18	10,001	15,000	221,525	0.53%
4	15,001	20,000	74,000	0.18%
5	20,001	25,000	115,025	0.27%
6	25,001	30,000	176,000	0.42%
1	30,001	35,000	32,050	0.08%
1	35,001	40,000	40,000	0.10%
4	40,001	45,000	166,375	0.40%
2	55,001	60,000	120,000	0.29%
1	60,001	65,000	65,000	0.15%
2	75,001	80,000	158,750	0.38%
1	90,001	95,000	91,500	0.22%
1	105,001	110,000	216,000	0.51%
2	120,001	125,000	120,775	0.29%
1	145,001	150,000	150,000	0.36%
1	155,001	160,000	157,000	0.37%
1	165,001	175,000	336,860	0.80%
2	245,001	250,000	250,000	0.60%
1	295,001	300,000	600,000	1.43%
2	430,001	435,000	431,500	1.03%
1	650,001	655,000	654,500	1.56%
1	835,001	840,000	840,000	2.00%
1	1,995,001	2,000,000	2,000,000	4.76%
4	2,935,001	2,940,000	11,760,000	28.00%
1	21,415,001	21,420,000	21,420,000	51.00%
3,671	Total		42,000,000	100.00%

## Categories of Shareholders

Description	No. of Shareholders	Shares held	%age of paid up capital
Individuals	3,589	15,617,970	37.19%
Investment Companies	3	80,375	0.19%
Insurance Companies	6	724,800	1.73%
Joint Stock Companies	49	871,230	2.07%
Financial Institutions	12	3,067,925	7.30%
Leasing Companies	1	18,000	0.04%
Mutual Fund	1	100	0.00%
Modaraba Companies	3	10,500	0.03%
Foreign Company	1	21,420,000	51.00%
Charitable Trust	2	82,000	0.20%
Others	4	107,100	0.26%
	3,671	42,000,000	100.00%

## Shareholding Information

Categories	No. of shareholders	Shares held
<b>Associated Companies</b>		
M/s Muslim Insurance Company Limited	1	250,000
M/s Shirazi Investments (Private) Limited	1	82,250
<b>NIT &amp; ICP</b>		
Investment Corporation of Pakistan	1	4,665
National Bank of Pakistan (Trustee Department)	1	2,166,860
<b>Directors, CEO, &amp; their spouses and minor children</b>		
<b>Directors &amp; CEO</b>		
Mr. Yusuf H. Shirazi                      Chairman	1	840,000
Mr. Mamoru Suwama                      President/CEO	1	525
Mr. Akira Yoshizawa                      Director	1	525
Mr. Aamir H. Shirazi                      Director	1	2,940,000
Mr. Jawaid Iqbal Ahmed                      Director	1	500
Mr. Takashi Otsuki                      Director	1	525
Mr. Yukihiro Aoshima                      Director	1	525
<b>Executives</b>	3	4,725
<b>Public Sector Companies &amp; Corporations</b>	48	788,980
<b>Banks, Development Finance Institutions, Non Banking Finance Institutions, Insurance Companies, Modarabas and Mutual Funds</b>	23	1,480,175
<b>Shareholders holding 10% or more voting interest</b>		
M/s Honda Motor Company Limited, Japan	1	21,420,000
<b>Others</b>	3,585	12,019,745
<b>Total shareholding</b>	<b>3,671</b>	<b>42,000,000</b>

Note: - Mr. Mamoru Suwama, Mr. Akira Youshizawa, Mr. Takashi Otsuki and Mr. Yukihiro Aoshima are nominee directors of M/s Honda Motor Company Ltd., Japan and hold qualification shares.  
- Mr. Yusuf H. Shirazi hold 840,000 share jointly with his wife Mrs. Khawar S. Shirazi.